



Investor Presentation

*Financial results,
3rd Quarter, 2022*

November 3, 2022

CFE
Comisión Federal de Electricidad®

Key Highlights 3Q 2022

Total Income was 470.4 billion pesos

EBITDA was 53.3 billion pesos

Operating result was -3.1 billion pesos

Net loss was 50.7 billion pesos

Total Assets of 2.3 trillion pesos

We have increased our customer base to 47.3 million, reaching 99.2% of the Mexican population



Source: CFE



CFE at a Glance in 3Q 2022

Total Revenue:
470.4 billion pesos

Operating Cost:
473.6 billion pesos

Operating Result:
-3.1 billion pesos



Total assets:
2,335.1 billion pesos

Equity:
659.1 billion pesos



Generation Capacity:
65,960⁽¹⁾ MW

Transmission Grid:
110,431 km

Distribution Grid:
887,638 km

Fiber Optic Grid:
57,469 km

Electricity Generated as of 2Q 2022⁽²⁾: 192.1 TWh

CFE generates 74%⁽³⁾ of the electricity in Mexico and provides power to 99.2% of the population.

3Q 2022 vs. 3Q 2021 Growth

Total Revenue: 8.2%

User Accounts: 1.8%

Operating Costs: 12.1%

Total Assets⁽⁴⁾ : 3.0%

(1) Includes Independent Power Producers (IPPs) and Long Term Auctions (LTA)

(2) Total Electricity generated by CFE from January to September 2022. Includes IPPs and LTA

(3) Includes IPPs and LTA

(4) Compared to December 2021

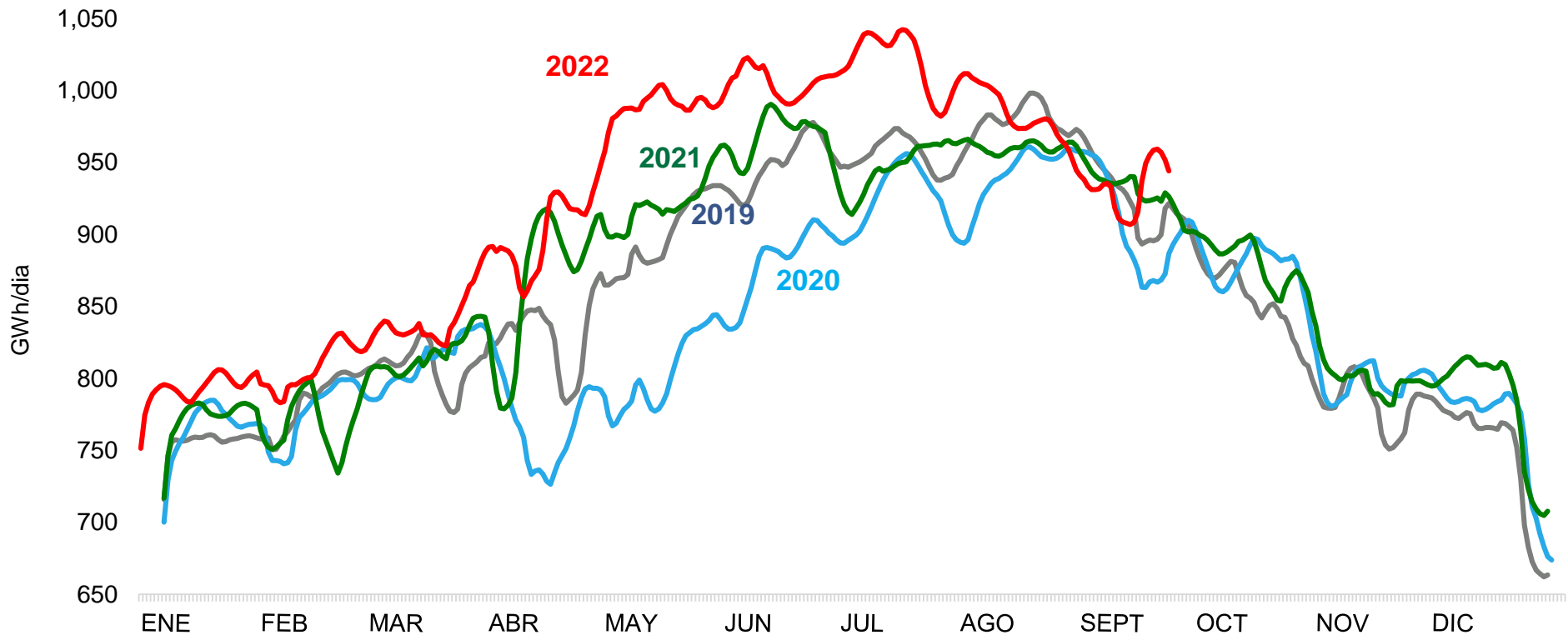
Source: CFE, CFE Generación, CFE Distribución; CFE Transmisión; CFE SSB



Resilient performance of the National Electric System

- Both the electricity industry in Mexico and CFE have been resilient to recent adverse events, such as the SARS-CoV virus.
 - As of September 30, 2022, a growth of 3.8% was registered compared to the same period in 2021.
 - During 2022, the country's 3 electrical subsystems have grown compared to 2021, in the following proportion: BCS 6.6%, SIN 3.9% and BC 1.6%

Energy consumed in the National Electric System 2019-2022
(7 day moving average, MWh)



Source: CENACE

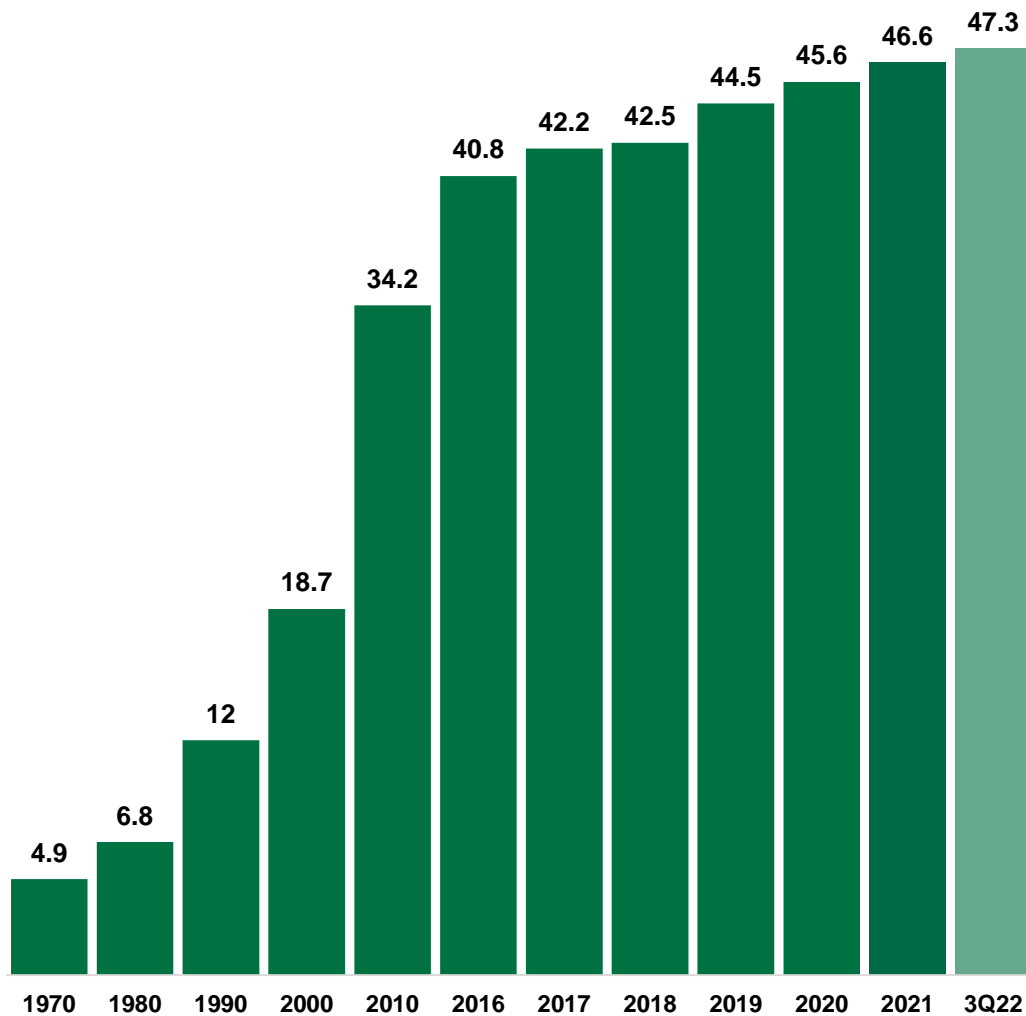


Account Evolution and Breakdown

User Accounts

(millions)

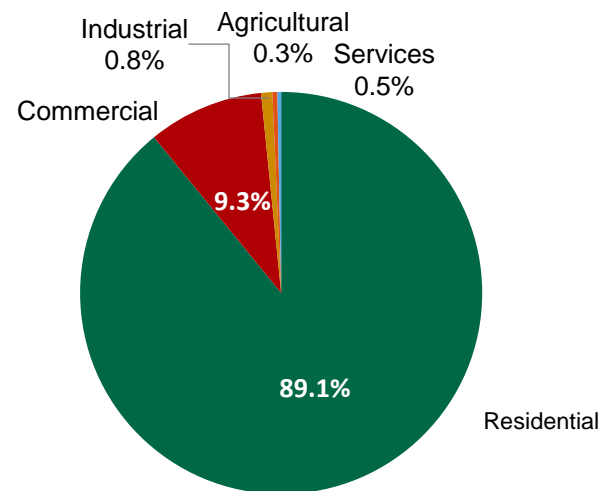
As of 3Q22, our user accounts reached 47.3 million



Source: CFE

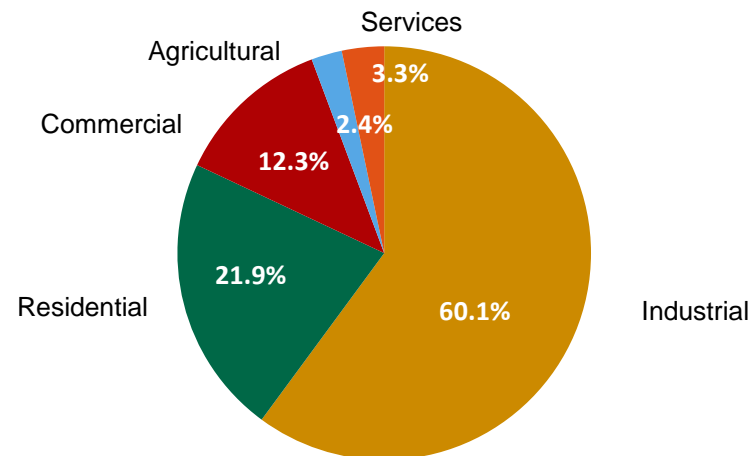
Account Breakdown by Sector

3Q 2022



Revenue Breakdown by Sector

3Q 2022



CFE in a Snapshot, as of 3rd Quarter 2022

Installed Capacity*

65,960 MW

Clean technologies
accounted for ~32%

Transmission and Distribution Grid

998,069 km

International Connections

13

USA (11), Guatemala (1) and
Belize (1)

Additional Business Lines

Fuel Commercialization



Fiber Optic Grid, Internet



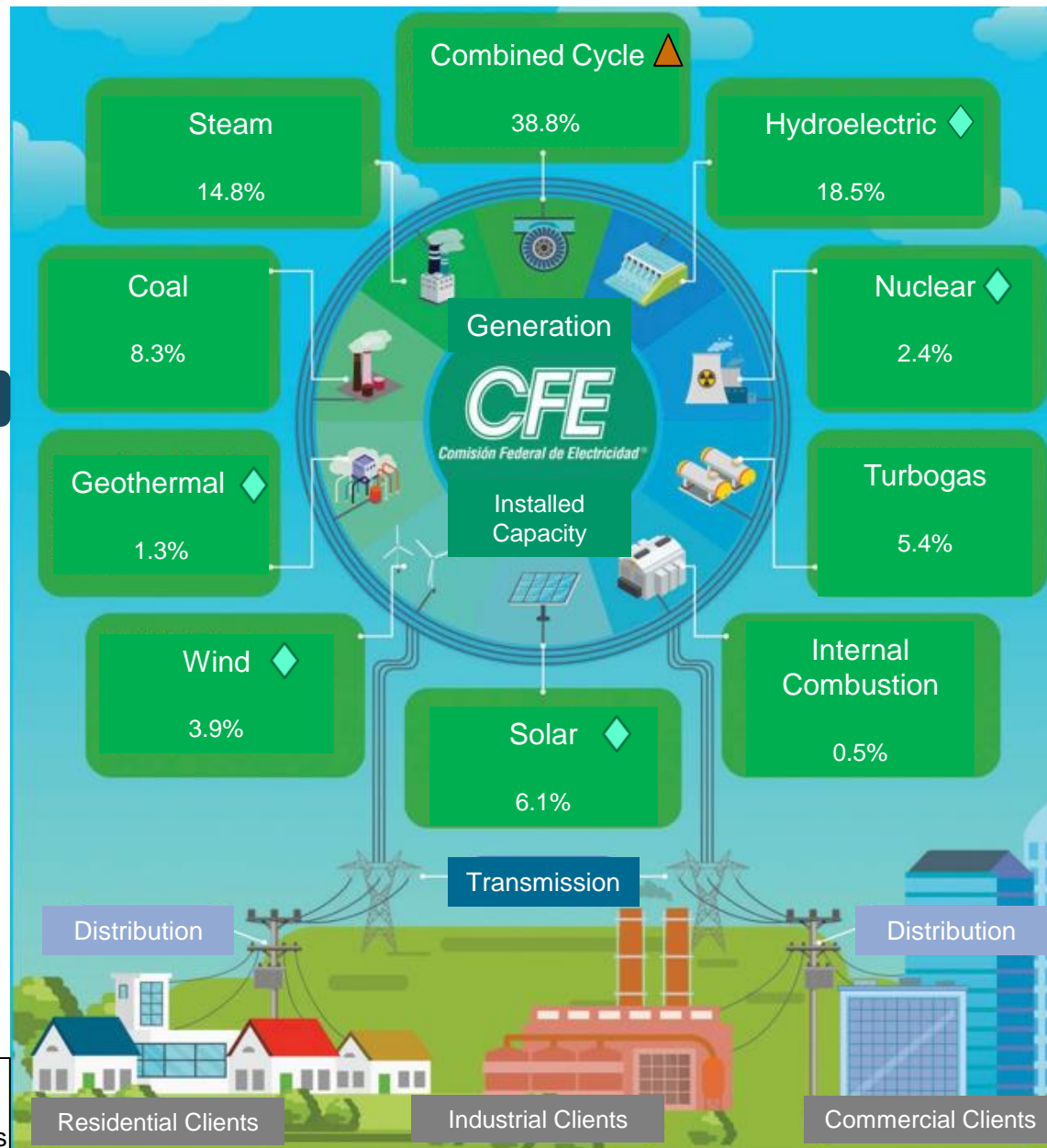
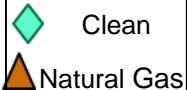
Infrastructure Investments



Test laboratory

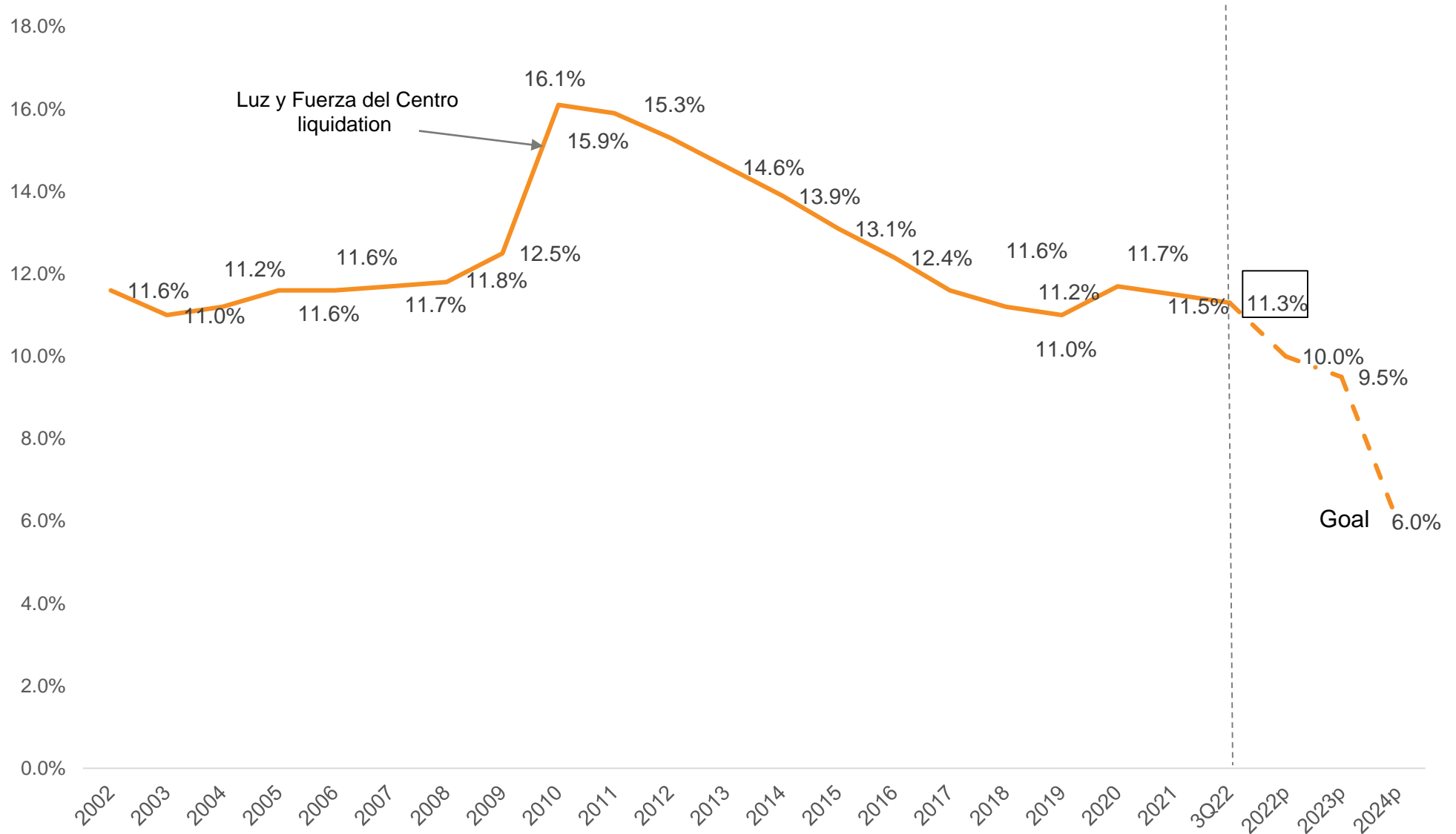
LAPEM

Efficient Energy Use



Source: CFE, CFE Transmisión, CFE Distribución
* includes: Independent Power Producers and Long term auctions

Evolution of Technical and Non Technical Distribution Losses*



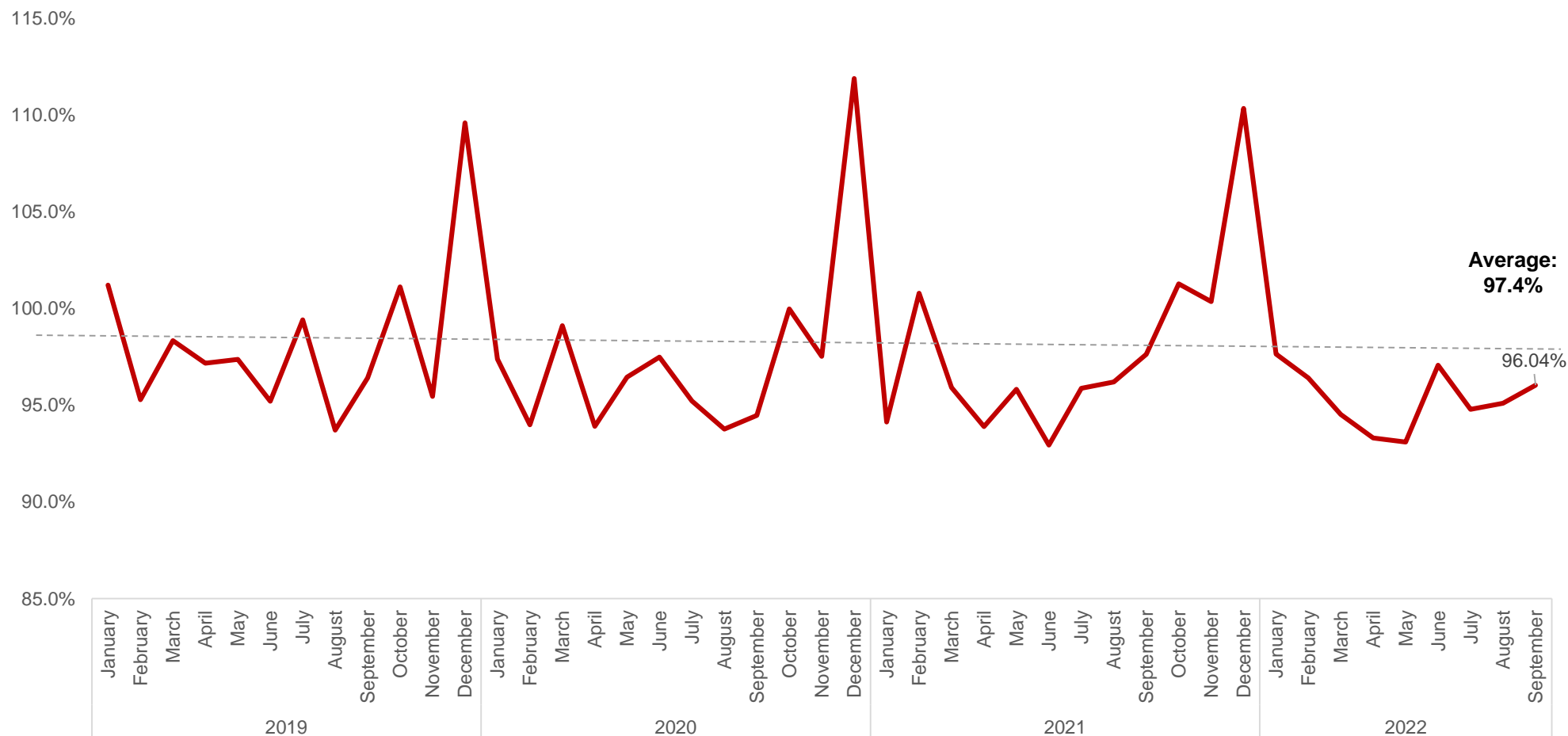
* Low and medium voltage, less than 34,500 volts

P: projected

Source: CFE Distribución



Electrical Energy Sales Collection Index*



- Over close to four years, Collection Index (IC) which is defined as the percentage of income from energy sales with respect to total billing, has remained stable, even with the economic impact of the pandemic.
- This reflects the willingness of CFE users to pay, due to the quality of the service provided and the diversity and breadth of means of payment that the company has developed in favor of users.

Source: CFE Suministro Básico

* Energy sales income/ billing



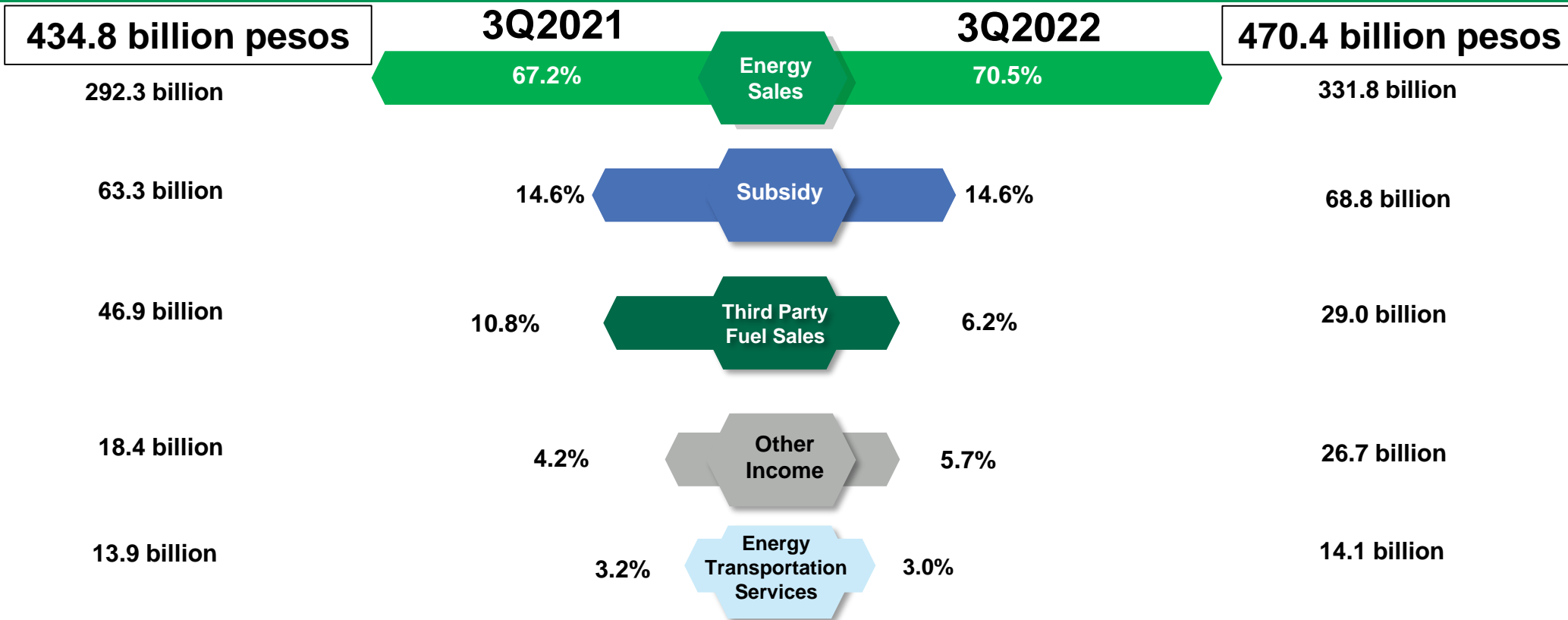
Financial Results, 3Q 2022

+	Total Revenues 470.4 billion pesos	<ul style="list-style-type: none"> Revenues as of 3Q2022 increased by 35.6 billion pesos (8.2%) compared to the same period in 2021 as a result of higher energy sales in the industrial, commercial and residential sectors (34.9 billion pesos), offsetting the decrease in revenues from sale of fuels to third parties due to an increase in fuel prices (17.9 billion pesos). Subsidy income increased by 5.1 billion pesos (8.7%).
-	Operating Costs 473.5 billion pesos	<ul style="list-style-type: none"> Operating costs increased 12.1% due to increases in fuel costs, maintenance, in order with requirement of the investment plan. As of 3Q2022, there was a increase in energy and fuel costs of 3.6.8 billion pesos, mainly due to lower consumption by third parties (private).
=	Operating Result (3.1) billion pesos	<ul style="list-style-type: none"> Operating result increased by 15.4 billion pesos (125.4%) compared to 3Q2021 as a result of the Russia-Ukraine conflict,
-	Financing Costs 38.3 billion pesos	<ul style="list-style-type: none"> Financial costs increased by 1.3 billion pesos compared to 3Q2021, as a result of increases in interest rates in the financial markets and foreign exchange rates.
+	Foreign Exchange Gain 5.1 billion pesos	<ul style="list-style-type: none"> As of 3Q2021, an exchange gain of 5.1 billion pesos was recorded due to an appreciation of the of the peso in the third quarter of 2022 of 1.35% (20.58 at the end of 2021 vs. 20.3058 at the end of June 2022).
-	Taxes 14.4 billion pesos	<ul style="list-style-type: none"> As of 3Q2022, there was an increase of 16.8 billion pesos of corporate tax generated by subsidiaries.
=	Net Result (50.7) billion pesos	<ul style="list-style-type: none"> The net result for 3Q2022 was affected mainly with the increase of fuel costs and the delay of subsidies recognition by
Total Assets 2,335 billion pesos		Total Liabilities 1,676 billion pesos
		Equity 659 billion pesos

Source: Financial Statements CFE



Total Income 3Q 2022 vs 3Q 2021

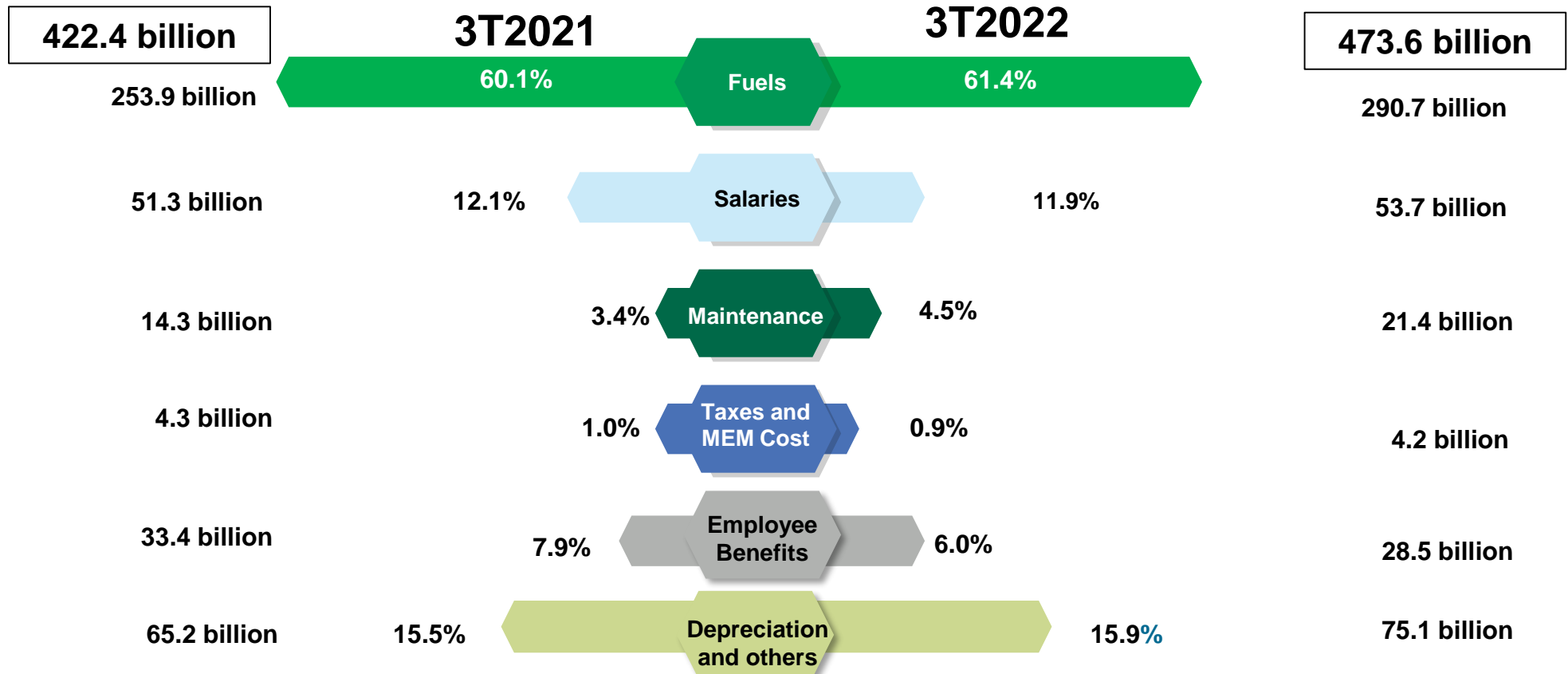


- CFE's total revenues increased 8.2% vs. the same period in 2021, as a result of higher energy sales of 39.5 billion pesos in the industrial, residential and commercial sectors.
- Revenues from third party fuel sales decreased as a result of lower sales volume due to higher prices.
- Subsidy income increased 8.7%, as a result of an advanced governmental transfer corresponding to the month of October to fund higher fuel costs.
- Other income increased 8.3 billion, thanks to engineering services provided to third parties for project specific infrastructure.

Source: CFE.



Costs 3Q 2022 vs 3Q 2021



- As of 3Q2022, the items of 'Energy and other fuels' increased by 56.8 billion pesos which was compensated by a decrease in 'Energy and other fuels to third parties' of 19.9 billion pesos vs the same period of 2021.
- Labor obligations showed a reduction of 14.8%, while salaries showed an increase of 4.7%, lower than the observed inflation.
- "Financing costs" decreased 24.0% compared to fiscal year 2021, as a result of the foreign exchange gain of 11.7 billion pesos, due to a peso appreciation of 1.3%.

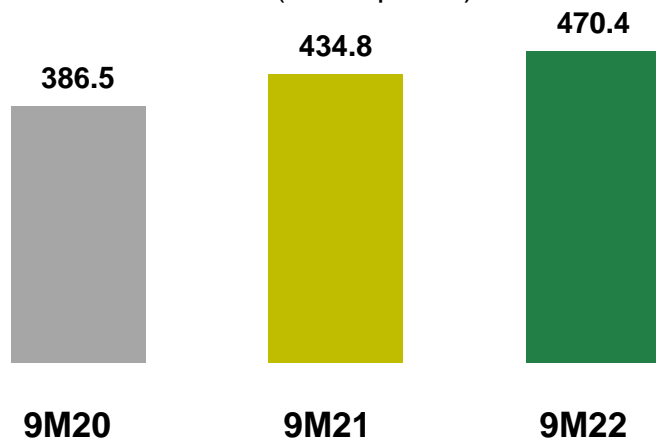
Source: CFE



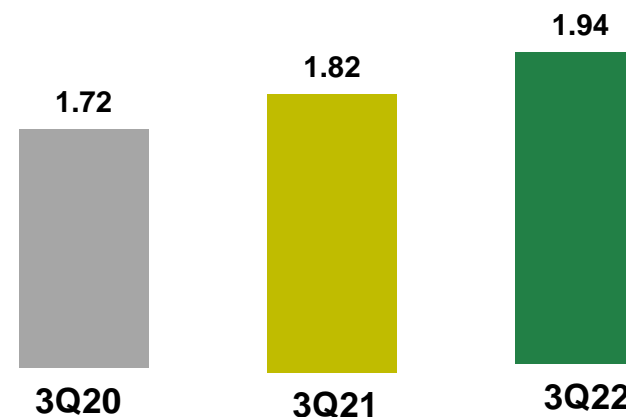
CFE's Consolidated Financial Information

3Q 2020, 2021 and 2022

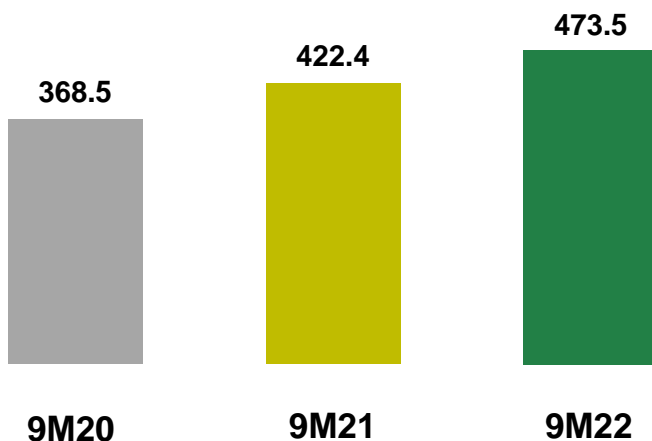
Total Revenues
(billion pesos)



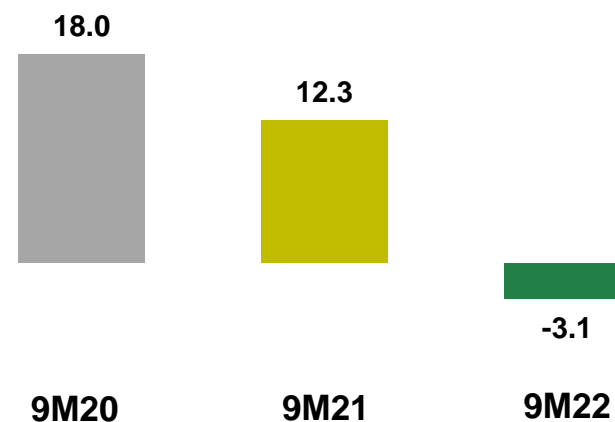
Average Price (Basic Supply)
(pesos/ KWh)



Operating Costs
(billion pesos)



Operating Results
(billion pesos)

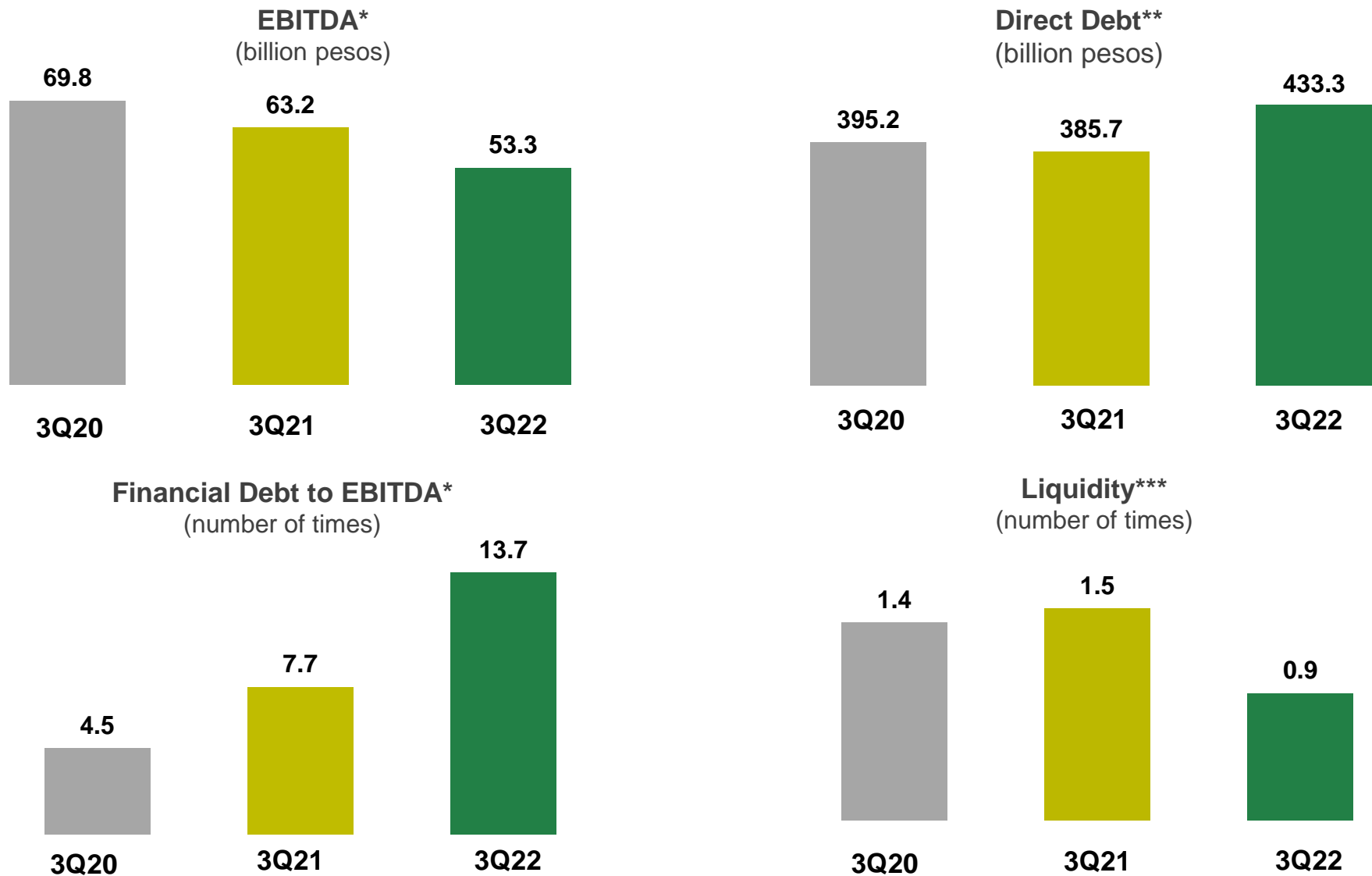


Source: CFE, CFE Suministro Básico



CFE's Consolidated Financial Information

3Q 2020, 2021 and 2022



*EBITDA adjusted for net labor cost of the period

Financial debt to EBITDA annualized for the last 12 months. Includes leases

**Does not include investment trust financing

***Current assets minus inventory divided by short term liabilities

Source: CFE

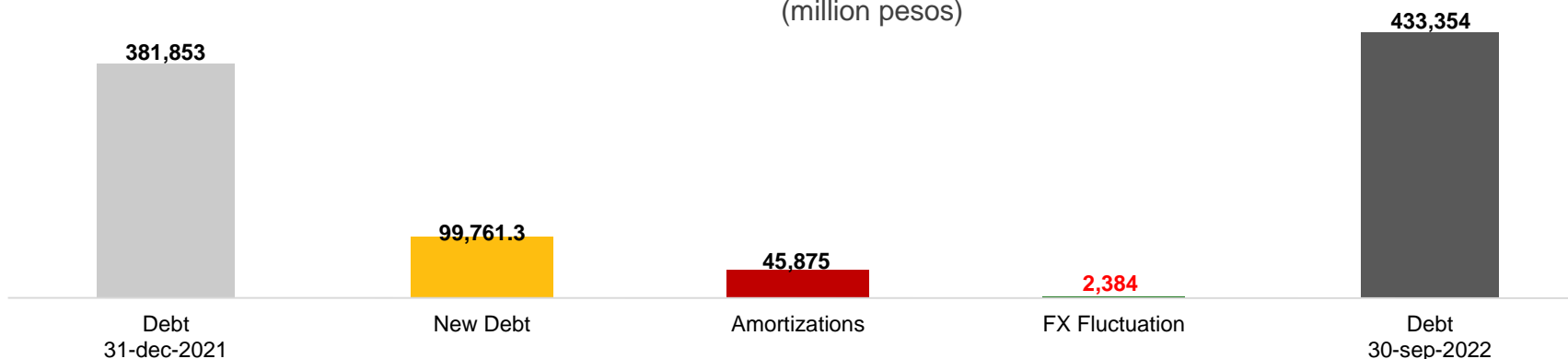


Debt Profile

3Q 2022

- Discounting the effect of currency fluctuation, increase on debt balance from December 2021 to September 2022, was of 13.5%

Debt as of September 30, 2022*
(million pesos)



* According to Financial Statements as of 2Q22, excluding investment trust financing

MOODY'S

Baa2

Stable

STANDARD
& POOR'S

BBB

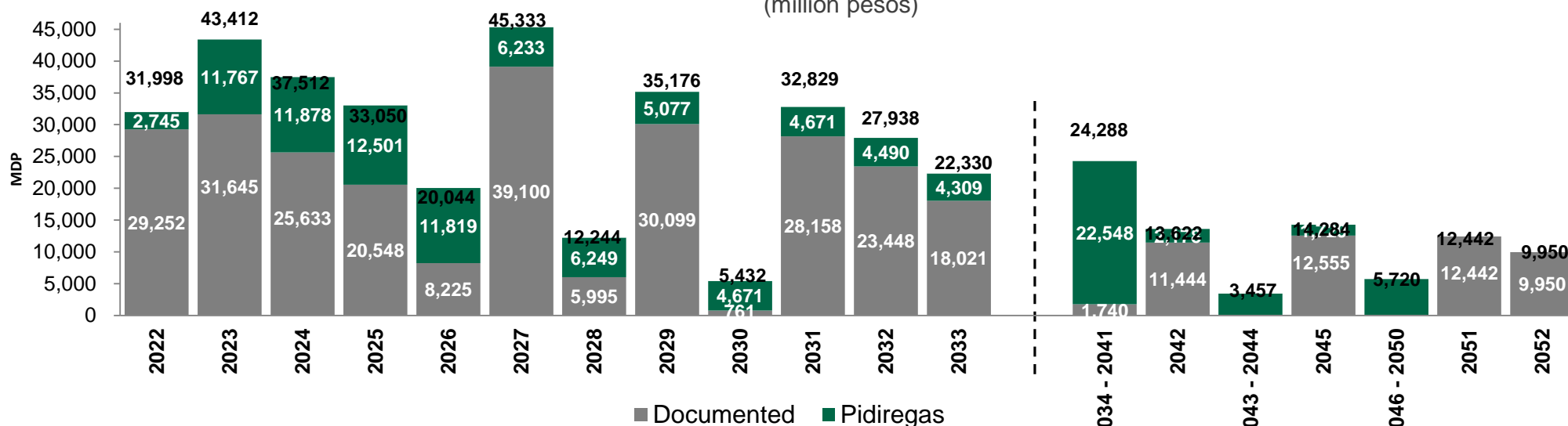
Stable

FitchRatings

BBB-

Stable

Debt Maturity Profile (Documented and Pidirega) as of September 30, 2022
(million pesos)



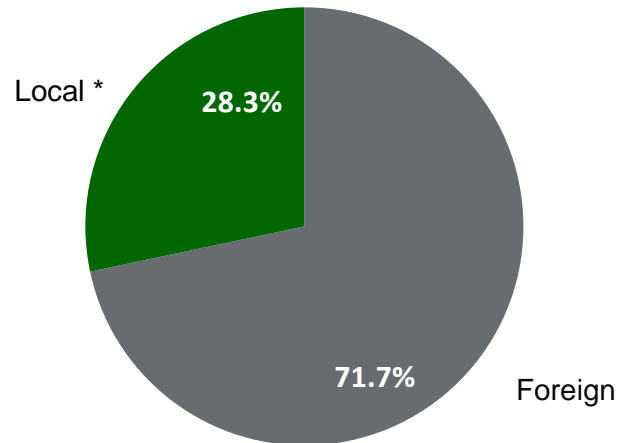
Source: CFE



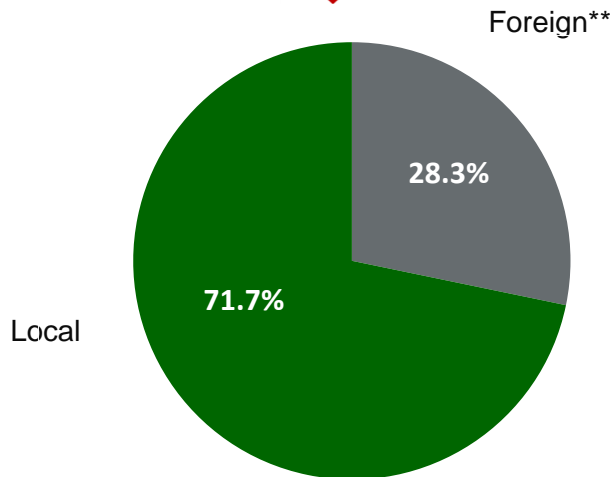
Disciplined Financial Risk Management, 3Q 2022

Without Hedges

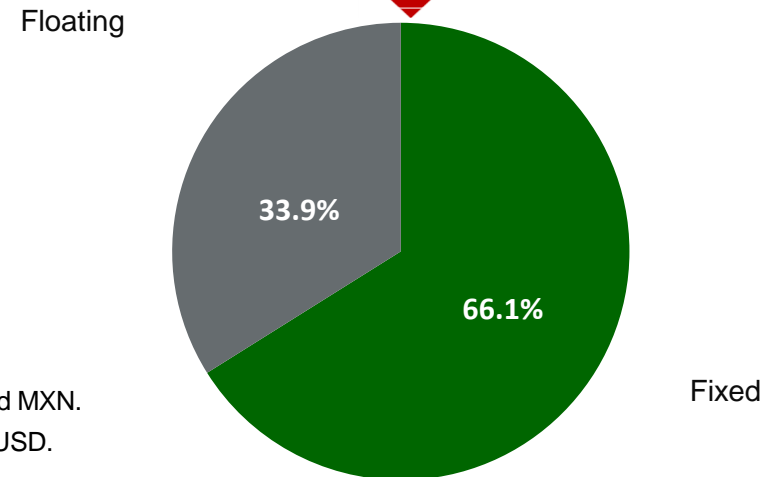
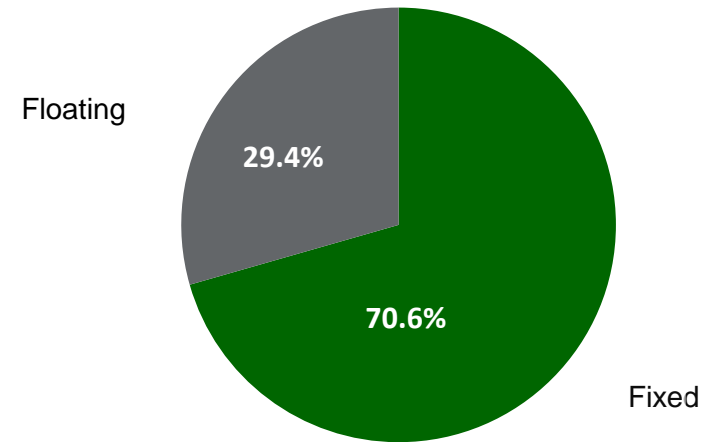
Debt by type of currency



With Hedges



Debt by type of interest rate



* Local currency UDIs and MXN.

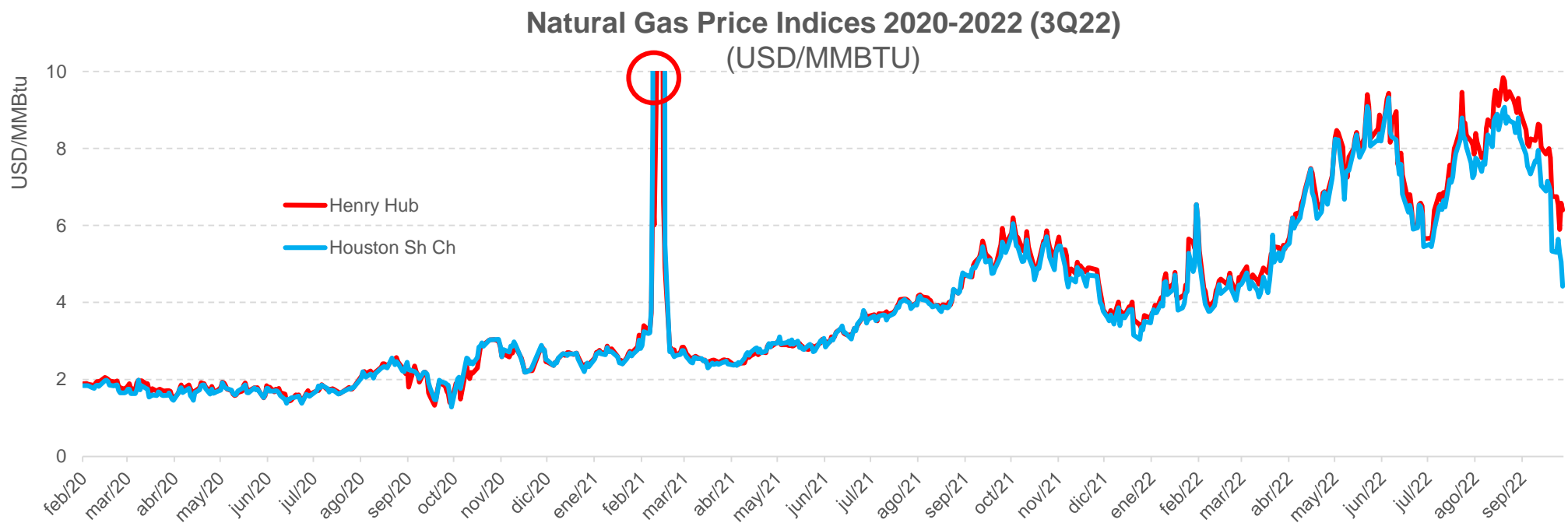
**99% of foreign debt in USD.

Source: CFE



Commodity Hedging

- On October 15, 2021, the execution of CFE's commodity hedging program began, in particular natural gas.
- At the Initial stage, 21%, of the Natural Gas consumption was hedged.
- We are working to achieve 40% of the daily annual Natural Gas consumption.
- The portfolio includes call options and collars with different levels of strikes that protect against price increases and allow the company to participate in fuel price drops and optimize premium costs.
- All of the operations are held with bank counterparties of the highest credit quality.



Key alliances and partnerships for operative and financial strengthening

Strategic Alliance- New Fortress Energy Corporation

1

- **Description:** Reactivate Natural Gas exports to Europe through: (i) acquisition of natural gas plant; (ii) guarantee natural gas supply to Baja California plants; and (iii) the creation of a distribution center
- **Total Investment:** 2.2 USD billion (CFE: 15%)



Strategic Alliance- TC Energía

2

- **Description:** The extension of the marine pipeline from Tuxpan to Coatzacoalcos
- **Total Investment:** 4.5 USD billion (CFE: 15%)



Natural Gas Long Term Supply Contracts

3

- **Description:** 15-year contracts for the supply of 81,000 million British thermal units (BTU) per day of natural gas to the fertilizer plant in Topolobampo, Sinaloa, to be built by Gas y Petroquímica de Occidente Occidente
- **Total Investment:** 5.0 USD billion



Main Objectives



- ❖ Diversification and consolidation as an energy company
- ❖ Strengthen presence in international markets
- ❖ Guarantee the supply of natural gas to the Yucatan península and the country's southeastern region
- ❖ Take advantage of available capacity in CFE's pipelines

Additional Benefits



- ✓ Encourage productive infrastructure investments
- ✓ Creation of ~3,500 direct and ~8,000 indirect jobs
- ✓ Earn additional income by leveraging existing assets
- ✓ Risk diversification

Source: CFE



2Q 2022 Fibra E Distribution

- 1 As of September 30th, 2022, Fibra E CFE traded at 25.95 pesos per certificate.
- 2 On that day, CFE Capital carried out the distribution of the CFE FIBRA E, corresponding to the 13-week period from June 2022 to August 2022.
- 3 The total amount distributed was 1,109.2 million pesos. This distribution has been the highest registered since the issuance of FIBRA E, in 2018.
- 4 This distribution presented a growth of 3.43% compared to that registered in 3Q21.

Series	Distribution per certificate*
A	0.975
B	0.975



The next distribution will take place on December 31, 2022

* Certificados bursátiles fiduciarios de inversión en energía e infraestructura. .

Source: CFE Capital

For more information visit: <http://cfecapital.com.mx/>



ANNEXES



CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

AS OF SEPTEMBER 30, 2022 AND 2021

(millions of pesos)

Concepto	Acumulado a Septiembre		Periodo de nueve meses terminado el 30 de septiembre de	
	SEPTIEMBRE 2022	SEPTIEMBRE 2021	2022	2021
Ingresos	\$470,428,169	\$434,814,399	\$172,762,211	\$148,851,397
Ingresos por venta de energía	331,781,913	292,320,345	122,222,996	106,977,655
Ingresos por venta de combustibles a terceros	28,950,378	46,885,307	11,826,087	10,815,971
Ingresos por transporte de energía	14,149,303	13,930,247	4,948,925	4,587,687
Ingresos por subsidio	68,800,000	63,279,000	25,000,000	21,000,000
Otros ingresos y ganancias	26,746,575	18,399,500	8,764,202	5,470,084
Costos	\$369,963,738	\$323,790,174	\$152,360,462	\$112,869,477
Energéticos y otros combustibles	261,496,978	204,698,241	110,654,442	72,214,872
Energéticos y otros combustibles a terceros	29,257,557	49,190,344	11,863,752	11,615,670
Remuneraciones	53,636,419	51,250,599	19,377,680	18,191,764
Mantenimiento, materiales y servicios generales	21,353,317	14,327,493	9,129,867	9,683,679
Impuestos y derechos	1,928,054	1,840,342	506,736	267,723
Costo MEM	2,291,413	2,483,155	827,984	895,768
RESULTADO ANTES DE OTROS COSTOS	\$100,464,431	\$111,024,225	\$20,401,749	\$35,981,921
Otros costos	\$103,602,931	\$98,665,741	\$33,133,594	\$30,415,452
Costo de obligaciones laborales	28,480,803	33,428,953	9,645,718	10,941,228
Depreciación	56,446,123	50,841,133	19,932,269	16,792,269
Otros gastos	18,676,005	14,395,655	3,555,606	2,681,955
RESULTADO DE OPERACIÓN	(\$3,138,500)	\$12,358,484	(\$12,731,845)	\$5,566,469
Costos de Financiamiento	\$33,196,855	\$43,652,714	\$26,497,730	\$27,586,637
Otros (Ingresos) gastos financieros netos	5,370,299	5,336,571	(1,808,328)	2,990,024
Gastos por intereses neto	32,963,838	31,699,415	12,523,128	8,795,725
(Utilidad) pérdida cambiaria, neta	(5,137,282)	6,616,728	15,782,930	15,800,889
RESULTADO ANTES DE IMPUESTOS	(\$36,335,355)	(\$31,294,230)	(\$39,229,575)	(\$22,020,169)
Impuestos a la utilidad	14,383,459	(2,440,290)	11,441,682	(2,440,290)
RESULTADO NETO	(\$50,718,814)	(\$28,853,940)	(\$50,671,257)	(\$19,579,879)

Source: CFE, Financial Statements as of September 30, 2022



CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS OF SEPTEMBER 30, 2022 AND 2021

(millions of pesos)

Concepto	Acumulado	
	Al 30 de septiembre 2022	Al 31 de diciembre de 2021
ACTIVO		
Activo circulante	\$ 237,739,582	201,662,482
Efectivo y equivalentes de efectivo	78,856,596	77,200,194
Cuentas por cobrar, neto	144,669,263	110,442,750
Inventario de materiales para operación	14,213,723	14,019,538
Préstamos a los trabajadores	18,978,076	17,403,036
Plantas, instalaciones y equipos, neto	1,423,882,192	1,383,392,158
Instrumentos financieros derivados	4,123,865	14,826,581
Activos intangibles y otros activos	48,680,592	47,973,403
Activo por derecho de uso, neto	520,655,347	511,367,723
Impuesto diferido activo	81,064,014	89,723,121
TOTAL ACTIVO	\$ 2,335,123,668	2,266,348,504
PASIVO		
A corto plazo	\$ 275,808,673	176,806,088
Deuda a corto plazo	104,556,501	37,305,250
Otras cuentas por pagar y pasivos acumulados	141,351,556	99,481,510
Impuestos a la utilidad	3,933,739	14,089,276
Pasivo por arrendamiento a corto plazo	25,966,877	25,930,052
A largo plazo	\$ 1,400,183,505	1,388,850,922
Deuda a largo plazo	363,207,091	356,615,652
Beneficios a los empleados	364,023,305	369,920,165
Otros pasivos a largo plazo	37,944,262	26,836,535
Pasivo por arrendamiento a largo plazo	635,008,847	635,478,570
TOTAL PASIVO	\$ 1,675,992,178	1,565,657,010
Patrimonio	\$ 659,131,490	700,691,494
Aportaciones recibidas del Gobierno Federal	5,251	5,251
Aportaciones en especie (Gobierno Federal)	95,111,382	95,111,382
Resultados acumulados	(91,710,199)	(36,163,396)
Otras partidas de resultado integral	633,262,066	622,030,269
Participación no controladora	22,462,990	19,707,988
PASIVO + PATRIMONIO	\$ 2,335,123,668	2,266,348,504

Source: CFE, Financial Statements as of September 30, 2022



Investor Relations

investor.relations@cfe.gob.mx

